March 11th, 2026

Dear Commerce and Consumer Committee Members and hello Senator Duckworth, who represents my community.

I am a solo private practice owner, a small business, in Lakeville Minnesota. I'm the only therapist at my practice.

Currently, my small business is at risk because I am unable to obtain insurance contracts as a solo provider. This barrier prevents me from operating long-term or expanding to meet the needs of my community and state.

While I could bill insurance under a supervisor as a pre-licensed therapist, obtaining my LPCC license booted me from contracts, which has effectively blocked my ability to serve clients who rely on their insurance benefits. When therapy becomes an out-of-pocket expense, it becomes unaffordable for most Minnesotans. This leads to disrupted care, which directly harms the well-being of families and individuals in our community

We are facing a well-documented mental health crisis. Blue Cross Blue Shield Minnesota reports that 80% of counties in our state are designated mental health service shortage areas. Despite this, insurance networks remain closed to many qualified solo providers. Through telehealth, I have the capacity to serve any Minnesotan in any county, provided I can secure these essential insurance contracts

Small businesses are foundational to a thriving community. My practice not only supports the emotional health of Lakeville but also contributes to the local economy by supporting fellow small businesses. I cannot continue this work without the ability to bill insurance.

I urge you to prioritize mental health and small business sustainability by permanently passing the "any willing provider" law. Restoring this statute is in the best interest of Lakeville and the entire state of Minnesota.

Sincerely,

Kahle (Kaylee) Randall

Licensed Professional Clinical Counselor

Clinical Director of Embodied Counseling