



Senator Bobby Champion, Chair
95 University Avenue W.
Minnesota Senate Bldg., Room 3401
St. Paul, MN 55155

April 7, 2025

Dear Chair Champion and Members of the Senate Jobs and Economic Development Committee,

Thank you for your support of MNSBIR, Inc. and including this important work in the omnibus bill.

MNSBIR, Inc. will use the appropriated funds to educate and coach Minnesota-based startups and small businesses statewide to apply and secure federal research funding from agencies to increase social and economic impacts, drive innovations that support national security and United States competitiveness. Our work aligns with the missions and priorities of 11 federal agencies to include:

1. Department of Defense (Army, Navy, Air Force, DARPA, etc.)
2. Department of Health and Human Services, National Institutes of Health
3. National Aeronautics and Space Administration
4. National Science Foundation
5. Department of Energy
6. Department of Agriculture
7. National Oceanic and Atmospheric Administration
8. National Institute of Standards and Technology
9. Department of Homeland Security
10. Environmental Protection Agency
11. Department of Education

Last biennium, **MNSBIR, Inc. clients secured ~\$49 million in federal research funding in federal fiscal years 23 and 24.** This funding enables startups and small businesses to turn innovative ideas into real-world solutions—driving job creation, attracting investment, and addressing critical challenges like energy efficiency, healthcare, public safety, and national security. We appreciate your continued support and look forward to growing our impact over the next two years.

Sincerely,

Patsy Dillon

Pat Dillon, CDR, USN (Ret), MBA
Founder, President & CEO

cc: Tom Melton, Committee Administrator