



MINNESOTA

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March 31, 2025

Dear Senator Gustafson,

On behalf of the MN Independent Insurance Agents (Big I MN), I am writing to express strong support for SF2811. This bill recognizes the vital importance of ensuring that all individuals—regardless of background or financial means—have equal access to the necessary resources to succeed in professional licensing exams, such as the Minnesota Insurance Pre-licensing Exam.

In the insurance industry, the knowledge required to pass licensure exams is extensive, and the ability to effectively prepare is critical for future success. However, we understand that access to high-quality test preparation resources can be a significant barrier, particularly for individuals from underserved communities. Access to test prep as outlined in this bill would ensure that all aspiring insurance professionals have the tools they need to excel in their preparation to pass their exams with confidence.

Moreover, by fostering a more diverse and well-prepared workforce, this legislation will not only benefit individual insurance agents but also strengthen the industry as a whole. A well-prepared workforce means better service for consumers, improved industry standards, and a more competitive and equitable marketplace. We believe this legislation will promote fairness and opportunity, ultimately contributing to the growth and success of the insurance industry. We urge you to support this important initiative and work toward its swift passage.

Thank you for your attention to this matter and for your commitment to fostering equal opportunities for all individuals pursuing careers in insurance and beyond.

Sincerely,

April Goodin

April Goodin, Executive VP & CEO
Big I MN (MN Independent Insurance Agents)