



2025 Legislative Session NDC Request 2026-2027 Biennium

Neighborhood Development Center (NDC) has a **31-year** track record in training, assisting and lending to community entrepreneurs.

NDC's Core Entrepreneur Services: \$800,000 per year

- NDC reaches 800 Twin Cities entrepreneurs a year through Entrepreneur Training & Workshops, Small Business Lending, Business Technical Assistance, and Affordable Commercial Real Estate program

Technical Assistance for Building Financial Management Skills & Improving Job Quality: \$100,000 per year

- One-on-one and targeted small group Technical Assistance will help NDC entrepreneurs build essential business financial management skills
- Will help businesses improve bookkeeping, understand taxes, and access capital
- Increased management skills improve job quality and standard of living for workers employed by NDC assisted businesses

Implementing NDC Model in Greater MN: \$150,000 per year

- For partners implementing the NDC model in Greater Minnesota communities including St. Cloud, Duluth, and Moorhead
- Funds help partners build capacity to help entrepreneurs in their communities through training, technical assistance, and incubators

Cybersecurity Center Operations & Marketing: \$75,000 per year

- Cybersecurity Center opening in early 2025 in partnership with Metro State University, located in East St. Paul
- Pairs final-year cybersecurity students with local small and micro businesses to help them upgrade security and prevent cyber attacks
- NDC Entrepreneur Training for cybersecurity grads interested in starting their own firms

TOTAL REQUESTED FROM THE STATE: \$2.25MM (Equivalent to 12% of NDC's Annual Budget)



Neighborhood Development Center

BUILDING NEIGHBORHOOD ECONOMIES FROM WITHIN

Neighborhood Development Center (NDC) has a **31-year** track record in training, assisting and lending to community entrepreneurs. We empower entrepreneurs through **four core programs**: Entrepreneur Training, Business Loans, Business Services, and Incubators and Real Estate.

NDC QUICK FACTS

600	Existing NDC businesses
86%	Percent owned by people of color
\$5.32MM	Annual income tax returned to State
\$5.3MM	Annual sales tax returned to State
3,250	Jobs (created including business owners)
\$3,266	Program cost for the development of each job
45	New businesses created annually
300+	New jobs created annually
5	Affordable commercial business incubators
10 years, vs 5 year State average*	Average age of NDC-assisted businesses

*Based on Wilder Study, 2020

BUILDING BUSINESSES AND JOBS THAT STRENGTHEN COMMUNITIES



Marla Smith, Consciously Beautiful



Dalton Outlaw, Element Gym



Ricardo Ezpinoza, La Michoacana



Annikki May, UFirst Towing

Across the State of Minnesota

Greater MN communities adopting the NDC model of entrepreneur training, technical assistance, small business lending, and incubators include: St. Cloud, Mille Lacs, Duluth and Moorhead.



Shawn Hopman from Ya Sure Kombucha in Brainerd, MN.

For more information, contact Martha Grave, NDC Development Manager mgrave@ndc-mn.org | 651-295-2912

Business Training, Financing, Assistance and Incubators

Frogtown Crossroads · Midtown Global Market · Frogtown Square · NDC/Metro State Cybersecurity Center · Frogtown Entrepreneur Center