



# Essentia Health Overview

Essentia Health is a physician-led, nonprofit health care organization headquartered in Duluth, Minnesota. Formed in 2004, Essentia brings together regional hospital systems and large, multi-specialty physician groups. Essentia is a secular organization with several Catholic facilities.

## MISSION

We are called to make a healthy difference in people's lives.

## VALUES

Quality | Hospitality | Respect | Joy | Justice | Stewardship | Teamwork

## OUR PEOPLE

Our health system is comprised of nearly 16,000 employees, including more than 2,300 physicians and advanced practice providers, such as nurse practitioners and physician assistants.

At Essentia Health, our mission and values guide every interaction with our patients and our colleagues. They serve as a strong foundation for the care we are privileged to provide for our communities.



Key Statistics (for fiscal year ending June 30, 2024)

## FACILITIES AND SERVICES

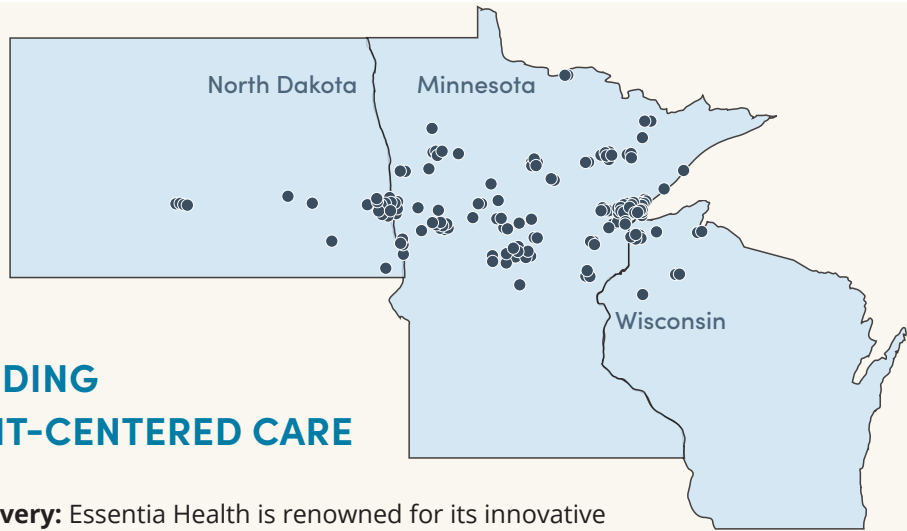
- Hospitals: 14 hospitals with 1,202 licensed beds
- Clinics: 79 clinics
- Long-term Care: 6 facilities with 326 licensed beds
- Assisted and Independent Living: 6 facilities
- Ambulance Services: 7 services
- Retail Pharmacies: 29 pharmacies
- Research Institute: 1 institute

## CARE BY THE NUMBERS

- Patient Days: 206,864
- Total Encounters: 2,140,512
- Emergency Room Visits: 167,674
- Surgeries: 46,910
- Total Discharges: 38,811
- Telehealth Visits: 155,106
- Net Operating Revenue: \$2.98 billion



# Essentia Health



## COMMITTED TO PROVIDING HIGH-QUALITY, PATIENT-CENTERED CARE

**Innovative Rural Health Care Delivery:** Essentia Health is renowned for its innovative rural health care model, prioritizing patient safety, clinical quality, accessibility, and affordability. We use comprehensive data analysis to enhance patient care and operational efficiency.

**Proven High-Quality Care:** Essentia Health is recognized nationally and statewide for high-quality care, ranking among the top performers in the 2024 MN Community Measurement report. St. Mary's Medical Center, Essentia's flagship hospital in Duluth earned its third consecutive 5-star rating in 2024 from the Centers for Medicare and Medicaid Services (CMS).

**Coordinated, Connected Care:** Essentia Health's integrated care delivery improves health and removes barriers to care. Our electronic medical record system enhances patient care and efficiency. Additionally, our "Resourceful" program connects community members with free and reduced-cost services and has earned national recognition from the American Hospital Association.

**Technology Leader:** Recognized by College of Healthcare Information Management Executives (CHIME), Essentia Health ranks in the top 1% of nearly 48,000 organizations for technology excellence in analytics, data management, population health, infrastructure and patient engagement.

**Value-Based Care:** Essentia Health leads in the transition to value-based care, focusing on preventing illness and improving outcomes while lowering costs. Participating in 23 value-based programs, Essentia serves over 250,000 members and generates nearly 40% of its revenue from these programs.

**Clinical and Financial Stability:** Essentia Health demonstrates clinical and financial stability in challenging times through a strong operating model that prioritizes patient access to quality care. Essentia invests in rural health care, enhancing patient access through digital services, and optimizing clinician practices to support patient and practice growth.

**Materials Management:** Essentia Health excels in materials management, enhancing efficiency and reducing costs. Our new 163,000 square foot supply chain warehouse with advanced robotic technology and our Category Management Program ensure best-in-class pricing for the supplies, services and equipment we need to provide care.

**Recruitment and Retention:** Essentia Health is recognized as a top employer in Minnesota and North Dakota by Forbes. Essentia surpasses industry benchmarks in recruitment and retention through proactive HR practices and advanced staffing models. Investments like the nurse retentionist role have helped decrease nurse turnover rates, which at Essentia are better than the national average.

**Solid Leadership:** Dr David Herman, CEO, is Minnesota's longest tenured chief executive officer in health care. Essentia's dyad leadership model partners physicians and executives to advance health care in our communities.

