QUALITY, EFFICIENCY, AND INTEGRITY

481 FRONT AVE, ST. PAUL, MN 55117 | (651) 488-8965 | www.rxlandscape.com

March 12, 2024 RE: Support SF4389

Dear Members of the Committee:

My name is Paulita LaPlante. I live in Inver Grove Heights, Minnesota and am the Chief Strategy Officer and Co-Owner of Prescription Landscape Inc, headquartered in St Paul and having branch facilities in Crystal, Shakopee, and Sauk Rapids.

I am providing this letter to express our company's support for SF4389. This bill will address some of the confusion when it comes to the topic of when to pay sales and use tax. Many years ago, we found that we failed to tax vendors correctly for mulch when it was for new installations versus being used to top-dress existing mulched beds. As you can imagine, this was embarrassing on a few levels but mostly, we were upset since we thought we were doing the right thing. Secondary to the conflicting application of services or equipment that can be taxed, our company developed specific expertise, and implemented training and internal audits. Bottom line, it cost us extra money and time to properly follow the tax code and that should not be the case.

Please support this bill to bring clarity to sales and use tax for the landscape and nursery industry.

Thank you for your consideration.

