

22 March 2024

Dear Senator Kupec,

We are writing to express our strong support for House and Senate passage and enactment of HF4203/SF4268 during the 2024 Session. You and Representative Pryor are the chief authors and the bipartisan, bicameral bill includes co-authorship from: Reps. Baker, Norris, Perryman, Fischer, Reyer and Novotny, as well as Senators Maye Quade, Utke and Hoffman.

This bill offers an excellent opportunity for lead agencies to partner with technology providers, such as HealtheMed, to demonstrate the value of expedited approval for qualifying assistive technology services. Among HealtheMed's current clients receiving a fully-integrated, person-centered Clinic@Home platform there have been demonstrated results including:

- **61% increase in medication adherence**
- **20% reduction in missed provider appointments**
- **96% annual Case Manager renewal rate**

We hope you will consider passage of this proposal to work toward a cost-effective, timely, and equitable improvement in access to care for Minnesota's Medicaid population.

- The bill allows one or more lead agencies to engaged in informed choice partnership agreements with enrolled Medicaid providers for expedited access to existing waiver benefits for technology and telehealth systems for at least 500 high-risk people currently enrolled in a Medicaid waiver (older adults and people with disabilities);
- The 500 enrollees would decide if they want to receive the technology and telehealth services and be included in the demonstration if they fall into a high-risk patient category, such as: clinical acuity, chronic medical conditions, multiple emergency room visits in the prior year, behavioral or complex conditions, challenge with finding transportation, or inability to find appropriate primary care.
- The Commissioner of Human Services would permit one or more demonstration partnerships by October 1, 2024, for services beginning January 1, 2025, as well as engage in stakeholder input, and report back outcomes and results to the legislature.

The bill is intended to be a policy-only authorization for this demonstration; we are not asking for any change in Medicaid reimbursement, benefits or new provider types.

Thank you for your support of this initiative during the 2024 Session.

***Altair ACO, Interact Center, Global Health Alliance,
Minnesota Social Services Association and Care Resource Connections***

