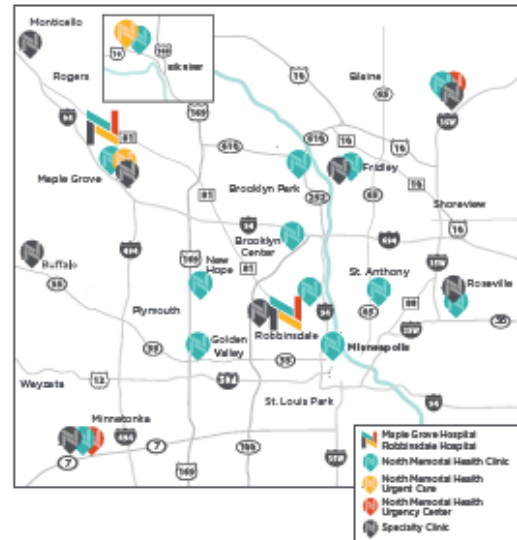
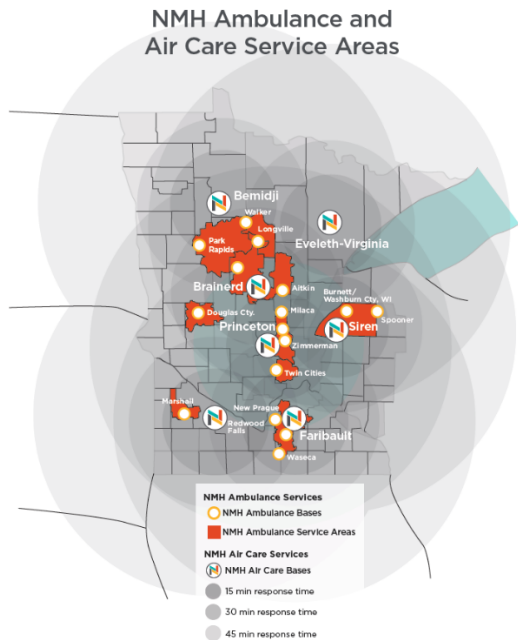


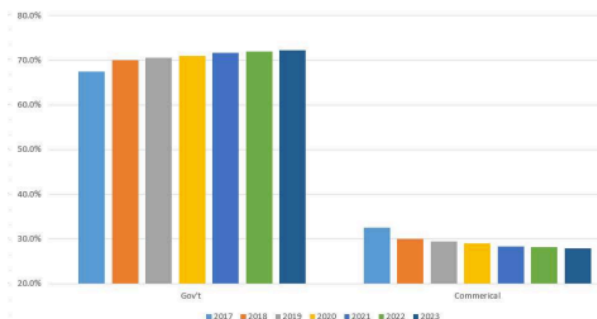
## North Memorial Health is a Safety Net Provider

North Memorial Health (NMH) is an independent health system with 2 hospitals, North - Maple Grove Hospital and North – Robbinsdale Hospital. Additionally, North Memorial Health has over 20 associated clinics including primary, specialty, and urgent care and an expansive statewide medical transportation division. North Memorial Health employs over 6,500 team members, serving over 55,000 patients per month.

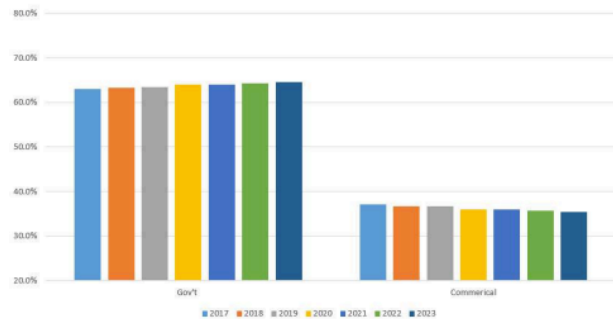


North has been focused on serving our communities and empowering our patients to achieve their best health for 70 years, but our mission and operations are at risk. Our patients have been trending toward government sponsored insurance for years. **In 2022, 74% of the patients at North - Robbinsdale Hospital had Medicare or Medicaid which reimburse below the cost to deliver care.** Losses in Medicaid and Medicare are accelerating with significant increases in labor, medical equipment, supplies and pharmaceutical costs and little or no increase in revenues.

**Robbinsdale Hospital Payor Mix**



**Minnesota State Average Payor Mix**



### SF3838 (Rest) | HF3943 (Nelson) is vital for North Memorial Robbinsdale to sustain services to our community

North - Robbinsdale Hospital is a safety net hospital that historically has not benefited from unique supplemental payments in the Medicaid program. We need support from our government partners in order to maintain independence and continue to deliver the services our community demands and deserves. This bill would authorize North - Robbinsdale Hospital to participate in the federal Directed Payments Program (DPP). This program is used in 40 states with 249 different directed payment programs authorized in the United States. Authorizing participation in the directed payments program for North Memorial Health, would increase Medicaid rates by utilizing a local government partner to draw down additional federal funds. Currently Minnesota participates in the Directed Payments Program to benefit Hennepin Healthcare, authorizations in this bill would not affect the current DPP in Minnesota.