



Dairy Development and Profitability Enhancement Program

February 21, 2024

32D.30 DAIRY DEVELOPMENT AND PROFITABILITY ENHANCEMENT

Subdivision 1. Program. The commissioner must implement a dairy development and profitability enhancement program consisting of dairy profitability enhancement teams and dairy business planning grants.

Dairy Profitability and Enhancement Teams (Dairy Profit Teams)

- Using a “team approach,” provides assistance to dairy farmers to improve the success and long-term sustainability of their farms.
- \$500,000/year

Dairy Business Planning Grants

- Helps dairy farms create comprehensive business plans for their operations.
- \$85,000/year

Dairy Profit Teams

The MDA competitively awards grants to one or more organizations to operate the Dairy Profit Teams.

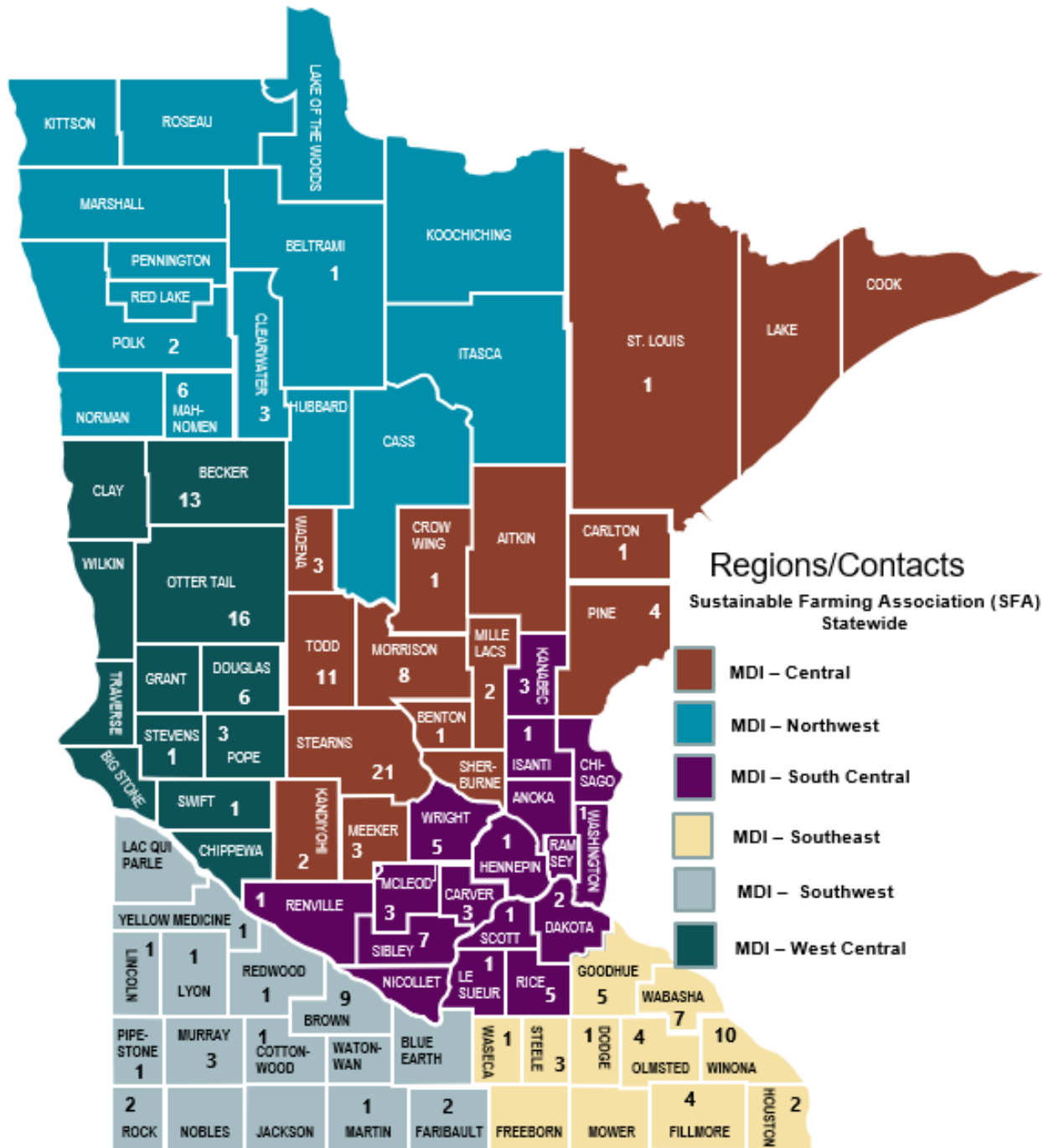
We've awarded FY24/25 funds to:

- Minnesota Dairy Initiative: \$475,000
- Minnesota Milk: \$25,000

Minnesota Dairy Initiative

- Helps dairy farmers make the best decisions for their farms, families, and the legacy they're building by pulling together industry experts and essential resources to plan for a vibrant future.
- Identifies and prioritizes key opportunities within the dairy operation, based on findings during the team meetings.
- Reached 246 farms representing over 64,781 cows across the state of Minnesota through farm teams and peer groups in FY 2023.

MDI Regions



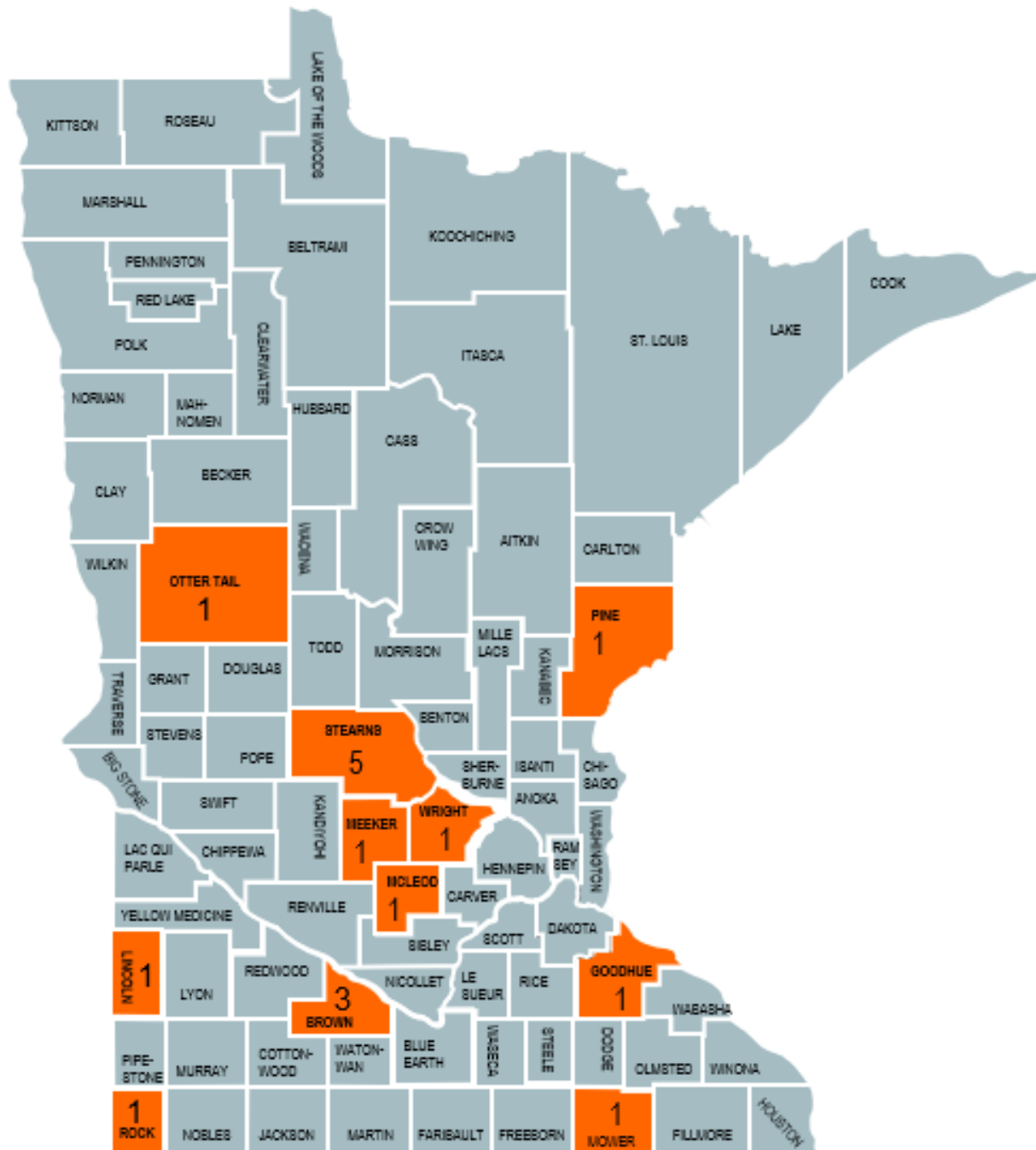
- Six regions: Central, Northwest, South Central, Southeast, Southwest, and West Central
- Sustainable Farming Association: assists across all regions

- Starting in southeast Minnesota.
- Creates farmer-led groups that focus on conservation programs and practices that incentivize soil health and sustainable production.
- Intends to create legacy conservation plans for landowners.

Dairy Business Planning Grants

- Cover 50% of the cost to hire a qualified, third-party to create a comprehensive business plan (maximum award of \$5,000).
- Awarded on a first come, first-served basis.
- Used to evaluate the feasibility of expanding a dairy, plan environmental upgrades, and create strategies to farm transitions.
- Awarded 13 grants so far in FY24; funding remains available.

Fiscal Year 2023 Recipients



Thank You!

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