March 1st, 2023

Re: Support of Repair.Org (Right-to-Repair / Fair Repair)

To whom it may concern,

XS International, Inc. has been in business for (33) years, servicing the Lifecycle of IT requirements for over (40) Federal Agencies, (12) of the Top (15) Federal Prime Contractors, and (100) Fortune 500 Companies.

XSi provides legacy systems, parts, repair, and maintenance to our clients for end-of-life equipment as old as 25 years old, including the Super Computers that run the US Missile Defense Program (Mutually Assured Destruction). Also, we support 15-year-old computers used to fly Global Hawk Drones.

Just because IT Manufacturers declare equipment to be End-of-Life or End-of-Service in an attempt to force obsolescence to make new sales does not mean that Federal Agencies, Prime Contractors, and Business Entities need to stop using this equipment that has a longer lifespan than five years manufacturer's claim.

Right-to-Repair / Fair Repair is critical to XSi to service legacy systems, including those to defend the United States of America. The ability to find parts to support legacy systems is crucial to national security. With fair repair, our government budgets are sufficient. Let alone the fact that 80% of discontinued IT equipment ends up in a landfill polluting our air, land, and water.

Besides, Manufacturers turn to XSi when they discontinue equipment, and we work with a few as back-end subcontractors in these situations.

I am on (2) Global IT Industry Association Boards, including the ASCDI Association representing over 270 companies, of which I am in my sixth year as Chairman of the Board, and the Service Industry Association, which represents over 110 companies, of which I have been on the Board for eight years. Right-to-Repair is critical to these companies and their tens of thousands of employees.

Facts that most politicians and their constituents may not understand in the IT industry is that Manufacturers of this equipment:

1. Also do Third Party Maintenance on their competitor's equipment, including IBM, HPE & Dell.
2. Outsource telephone technical assistance, logistics, and field engineering overseas, where our employees are in the USA.
3. Independent Repair Companies have more quality management systems to combat counterfeit equipment.

Please feel free to contact me at 678-537-4108 or tbone@xsnet.com.

Sincerely,

Todd

Todd A. Bone
President
XSi
P: 678-537-4108
M: 404-822-9035
www.xsnet.com