



State Senator Aric Putnam
95 University Avenue West
Minnesota Senate Building Room 3215
St. Paul, MN 55155

Dear Senator Putnam:

Thank you for authoring SF 2665. Support for our state's small and underserved manufacturing companies and their employees is urgent during this extremely tight labor market.

I am writing to urge the legislature to fully support Enterprise Minnesota's funding request in SF 2665. These funds would allow them to serve Minnesota's small manufacturers throughout the entire state through the Growth Acceleration Program (GAP) and other outreach efforts focused on our smallest manufacturers. I can personally attest to the benefits of Enterprise Minnesota's work. Hydrosolutions of Duluth, Inc. manufactures general aviation assemblies and sub-assemblies along with detail parts. Our company is located in Duluth and employs 21 people.

GAP provides small manufacturing and manufacturing-related companies with a matching grant-up to \$25,000 per year to implement business improvements. The program has helped more than 418 Minnesota manufacturers realize at least a \$25 return for every \$1 spent of GAP. There are many other small manufacturers like Hydrosolutions of Duluth, Inc. around Minnesota that are prepared to make investments in their operations and workforce but cannot quite afford the full price tag. The GAP program literally bridges that gap in funding to make growth possible.

As we continue to navigate these uncertain economic times, I urge you to consider Enterprise Minnesota's funding as an important investment in keeping Minnesota's manufacturing sector and overall state economy strong, competitive, growing, and one of the best providers of great jobs in this state.

Sincerely,

A handwritten signature in black ink, appearing to read "Dan Larson", written over a horizontal line.

Daniel Larson President

Hydrosolutions of Duluth, Inc