

#### Update on the procurement of a Pharmacy Benefit Manager

Lorna Smith | Enterprise Director, Employee Insurance Division

April 20, 2022

#### Current PBM status

- Management and unions agreed to contract with a PBM about 16 years ago
- PBMs since that time have been selected by both management and unions
- The current pharmacy benefit manager (PBM) is CVS Caremark
- Contract expires on December 31, 2022

#### New statute

43A.231 Procurement of a pharmacy benefit manager and a platform technology vendor

- Contract with a PBM to administer the pharmacy benefit
- Contract with a Platform vendor to:
  - conduct a reverse auction to select the PBM
  - conduct ongoing invoice reviews, market checks, and other functions to ensure the state receives what is owed under the contract

## Platform vendor selected

- Selected Truveris as our Platform vendor
- Selection was made by union and management representatives
- Contract was signed in October 2022, three months before PBM RFP was issued

## Work is underway to select a PBM

- Approximately 65% of the way through PBM selection
- RFP was issued Jan 31, 2022
- RFP is conducted on the platform
- RFP consists of a questionnaire, terms, and financials
- Financial responses and disruption of both the formulary and network are all measured against the current status quo
- 6 PBMs responded to the RFP
- The contract will be finalized by the end of June

## Three bid phases

- The RFP consists of three bid phases:
  - Phase one ends March 16.
    - Responders accept or reject the terms and make their first financial bid.
  - Phase two ends April 29.
    - We work with bidders on reconsideration of terms.
    - Responder improve their financial bids.
  - Phase three ends on May 31.
    - Same work as phase two.
    - A winner will be identified, and a contract executed by June 30
    - Implementation will be completed by Dec 31

## Implementation and ongoing work

- July 1 Dec 31 both vendors prepare for services to begin
- Jan 1 the new PBM contract begins
  - The selected PBM administers the pharmacy benefit by providing:
    - Formulary and network
    - Claims processing
    - Clinic programs
  - Truveris works to ensure the PBM is fully honoring its contract by providing:
    - Claim-by-claim invoice reviews
    - Claim-by-claim adjudication of invoiced claims
    - Annual market checks



# Thank You!

lorna.smith@state.mn.us

4/15/2022